

Instant 

# FLH Hotels gives guests the 5-star treatment with HPE Networking Instant On

Boutique hotels in Portugal enhance the guest experience with simple, reliable, and secure networking.

Portugal is a popular holiday destination, and FLH Hotels offers travelers a choice of 11 hotels in Lisbon, Porto, and Ericeira. Four more hotels are under design and construction.

Each FLH Hotel has its own distinct personality to fit the mood, whether in a vibrant city center or a laid-back surf town. Rooms are comfortable and guests love the fresh, healthy breakfasts. Wireless internet is an expected amenity.

However, when FLH Hotels opened its first two hotels, they initially used a consumer-grade wireless network product. This network proved to be unreliable and demanded constant maintenance, leading to guests dissatisfaction and increased IT support costs.

## Wi-Fi that doesn't check out

FLH Hotels consulted with its trusted IT solutions provider, TA Comunicações for a simple, reliable, business-grade network solution that would fit the growing company. TA Comunicações recommended the HPE Networking Instant On solution, and FLH Hotels hasn't looked back since. All FLH hotels, guest welcome centers, and business offices use Instant On wired and wireless networking.

With fast, reliable, and secure Wi-Fi connectivity, guest satisfaction has risen significantly, and network problems are practically nonexistent. The Instant On network supports smooth hotel operations. Business applications, voice, and video used by hotel staff and employees have prioritized access to the bandwidth. Employee and guest traffic is automatically protected from malware.

  
**Hewlett Packard  
Enterprise**



**Industry:** Hospitality

**Country:** Portugal

### Objective

Deliver fast, reliable, and secure networking to support the guest experience and business operations at 11 hotels

### Approach

Chose Instant On for simple, smart, business-grade wired and wireless networking

### Outcomes

- Hotel guests have fast, secure in-room wireless internet for their mobile devices
- 100+ employees have priority access to their business-critical applications
- Automatically protected with the latest security
- Easy to set up and manage the wired and wireless network at 13+ locations



FLH Hotels can easily manage the network at 13+ locations with the HPE Networking Instant On cloud portal or mobile app.”



## Frictionless hotel connectivity

The HPE Networking Instant On solution is a proven value at FLH Hotels properties and business offices. With the family of Instant On solutions, the company can choose the right-fit access points and switches for each location.

For high-demand areas such as lobbies and front desks, FLH Hotels opted for the Instant On AP25, which delivers Wi-Fi 6 speeds and supports over 100 devices simultaneously. In smaller common areas and guest rooms, they selected the Instant On AP21 and AP22D. These devices can be discreetly mounted on walls or desks to seamlessly blend with the room design, while TVs and other wired devices can connect directly to the Ethernet ports on the Instant On AP22D.

To power the access points and support devices such as printers, digital signage, security cameras, and other wired equipment, the smart-managed gigabit switch Instant On 1930 was the perfect choice.

Now, managing the network is simple. A quick look at the HPE Networking Instant On cloud portal or mobile app shows the network health at all locations, with the ability to prioritize applications and fine-tune security settings.

[Learn about HPE Networking Instant On solutions for small businesses.](#)

## Solution

### Hardware

- HPE Networking Instant On Access Point AP11
- HPE Networking Instant On Access Point AP21
- HPE Networking Instant On Access Point AP22D
- HPE Networking Instant On Access Point AP25
- HPE Networking Instant On Switch Series 1930

### Software

- HPE Networking Instant On management applications

### Key partner

- TA Comunicações

Visit [Instant-On.HPE.com](https://Instant-On.HPE.com)

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