

Home Networks Solutions' hassle free Wi-Fi installation with Aruba Instant On

No one knows network installation better than network services companies. So it's safe to say that when Home Network Solutions Berkshire, an installation and maintenance company, said they found the Aruba Instant On product to be simple and "incredibly reliable," they might be onto something.

"We are constantly looking at network solutions that offer a good price point, a non-subscription service, and great performance" Huw Jones, Director, said. "There are very few companies that offer all three so we were so happy to find Aruba Instant On."

The UK-based business now uses Instant On products at least once a week in installations for business and domestic clients.

SHOPPING FOR A SPEEDY SOLUTION

Founded in 2018, Home Network Solutions Berkshire's team of four employees delivers a range of IP-based services for homes and businesses, including Wi-Fi improvement services, data cable installations, and CCTV across Berkshire and surrounding areas.

"With more working from home and cloud-based services becoming the norm in both home and business environments, having reliable Wi-Fi coverage has become really important to everyone," Jones said.

"The AP22 Wi-Fi 6 Access Point in particular is the perfect solution for our clients looking for a complete Wi-Fi 6 solution without spending hundreds of pounds," Jones said.



Previously, the company used another network solution, but were left disappointed by some changes made to the product line.

"We needed a brand we could trust, and we knew of Aruba's reputation in the industry" Jones said. "We were pleasantly surprised to hear about the Aruba Instant On product range."

Jones said their most widely used solution is the AP22 Wi-Fi 6 model, but they also deploy the AP11, the AP11D, as well as the AP17 for network connections that extend outdoors.

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EXPERIENCE WITH INSTANT ON INSTALLATION

The business has been using Instant On for almost a year and finds the setup experience easy and intuitive.

“The initial set up was incredibly quick and simple, no need to consult any guides or watch videos online,” Jones said. “Even non-technical customers find they get to grips with it very quickly.”

Home Network Solutions Berkshire primarily purchases equipment from NetXL and Tech Data.

Some of the capabilities that stood out to Jones include training on the Instant On app, which takes only minutes, and the

free cloud-based network management that not only notifies him of potential issues, but also proactively addresses them.

“Previously with other brands we have had to buy controllers or run our own servers to do the same things, so it is great to be offered the service for free,” Jones said.

A PERFECT FIT FOR PRICE-SENSITIVE BUSINESSES

Budget is also a significant consideration for cost-conscious small businesses, but Jones found it was not a hurdle with Instant On, which he described as “relatively inexpensive.”

“As a network installation company, we have a lot of experience with networking equipment and other brands,” Jones said. “We can say with confidence that Aruba Instant On is one of the best Wi-Fi solutions for domestic and small business users,” Jones said.

